



### PROGRAM MANAGEMENT

- Program/Project Management
- Management, Scientific, and Technical Consulting Services
- Metrics Support (SLAs, KPIs, QASP, EVM)



### APPLICATION DEVELOPMENT & MAINTENANCE

- Agile Development
- Application Development, Operation and Maintenance
- Software Development (.NET, C#, C++, Java, Oracle, SQL, and UNIX)
- Independent Verification and Validation (IV&V)



### DATA MANAGEMENT

- Analytics
- Database: Management, Administration, Design and Development
- Data Extraction, Transformation and Loading



### SYSTEMS ENGINEERING & INTEGRATION/ ENGINEERING & SCIENTIFIC

- System Engineering and Analysis
- Integration
- Technology Assessment, Evaluation & Upgrade (Modernization & DME)



### ENTERPRISE SECURITY SOLUTIONS

- Information Assurance
- Cyber Security
- Security Planning and Analysis Support



### HEALTH & INFORMATION TECHNOLOGY

- Affordable Care Act (ACA) – IT Services
- Enterprise Applications
- Enterprise Infrastructure Maintenance & Solutions
- Web and Portal Systems Development, Integration, Maintenance, and Management
- Operations & Maintenance (O&M)



### BUSINESS PROCESS IMPROVEMENT

- Business Process Reengineering
- Change Management
- Asset and Configuration Management



### WORKFORCE KNOWLEDGE & EMPOWERMENT SERVICE

- IT Training
- Executive and Leadership Development
- Customized Training Solutions and Facilitation



National Awards from HUBZone Contractors National Council; Morgan State University; Minority Access, Inc.; and American Public Health Association (APHA)

**Delmock Technologies, Inc. (DTI)**  
**GSA IT 70 Schedule GS35F0398R**  
**8(a) JV HUBZone: RELI-DTI LLC**



### Delmock Technologies, Inc. (DTI)

Do business with NITAAC and you'll learn one thing quickly – the customer always comes first. We've geared our operations around your needs. Whether you're just beginning a solicitation and need help with research, or you've already placed a task or delivery order on one of our vehicles, NITAAC is committed to making sure you get answers faster, so you can keep your acquisition on track.

### Value

Agencies can use this Best-In-Class contract to make smart buying decisions that eliminate redundancies, increase efficiencies, and deliver more value and savings.

### Quality

Best-In-Class contracts are designated by OMB after meeting the most rigorous performance standards. Making CIO-SP3 Historically Underutilized Business Zones (HUBZone) track a key acquisition tool. FAR guidance is built into the system, which can be used to manage every phase of the procurement process.

Order Contract#: HHSN316201800045W

For more detailed guidance, please contact the Customer Support Center 1-888-773-6542 or email [NITAACsupport@nih.gov](mailto:NITAACsupport@nih.gov). NITAAC's secure, web-based electronic government ordering system (e-GOS) for competition management and awardee selection assists with streamlining the procurement process.



**Delmock Technologies, Inc.**  
 1213 Hollins Street, Baltimore, MD 21223  
 301-772-9400 (O) [Winston@delmock.com](mailto:Winston@delmock.com)  
[www.delmock.com](http://www.delmock.com)

# DTI's Representative Experience and Benefits

## Program Management

Benefit: Proven history (CPARs rated EXCEPTIONAL) of collaborating with stakeholders to develop trusted partnerships through performance based contracting and Integrated Project Teams. *DTI implemented Integrated Company Teams using metrics (SLAs, KPIs) to lower client costs by 20% on O&M and Agile projects.*

## Application Development & Maintenance

Benefit: Expertise includes development, test, integration, implementation of custom developed infrastructure application & interfaces (e.g., SiteMinder, CA Directory (eTrust), WebSphere, JAVA, Oracle, Business Objects, SAP, and MQ Series); COTS software, 24x7x365 Help Desk spanning diverse geographic locations throughout United States. DTI provided quick reaction authority and highly responsive technical teams to meet (exceed) mission needs and priorities. *Robust technical expertise resulting in 99.5% rating in level 1/2/3 trouble ticket support.*

## Data Management

Benefit: Develop, implement, integrate, operate and maintain analytical applications using BI solutions and associated techniques for Enterprise Data Warehouse; Products: Amazon Redshift, IBM Netezza, SAP Business Warehouse, Relational Junction, GreenPlum. *Successfully collected all metrics and project data through ETL.*

## Health & Information Technology

Benefit: Expertise in health IT infrastructure that ensured systems availability and reliability for ACA applications across the United States, resulting in recognition by IRS Chief Technology Officer (CTO), for excellence. DTI SMEs have demonstrated excellence in the implementation and integration of quality solutions that support IT, healthcare and financial systems nationwide, including initiatives like the National Data Centers Consolidation. *Performed healthcare IT research/studies/analysis and provided operational, technical, and maintenance services for systems, subsystems, networks and equipment which interface with information systems throughout the Federal Government including HHS, CMS, State agencies, as well as, a wide array of Pharmaceutical outfits.*

**NAICS Codes:** 541511 541512 541513  
541519 541611 541618 541690 541990

## Sample Clients

U.S. Departments: Health & Human Services, Treasury, Education, and Commerce; Washington Suburban Sanitary Commission (WSSC); IBM; and Northrop Grumman.

## Enterprise Security Solutions

Benefit: Security transition and continued operations; maintained labs, protected digital assets for millions of users; implemented rigorous standards and procedures (HIPAA, PII, FISMA, NIST, NIACAP) required for specified mission/business IT-enabled capabilities including software embedded in hardware devices. *Security solutions which have countered technological threats: managing risks, prioritizing threats, and preventing cyber crime.*

## System Engineer Integration/Engineering & Scientific

Benefit: 12+ years of experience supporting major modernization efforts: software engineering and integration for middleware infrastructure and various enterprise business applications along with client-servers, web-based and virtual cloud computing architectures providing a Forward Looking Approach which transformed, modernized, and continuously **improved service delivery and clients' satisfaction.** *Certifications: CMMI-DEV/SVC L-3, ISO, ITIL, etc.*

## Business Process

Benefit: Implemented tailored SDLC, Agile & ITIL frameworks, which used incremental risk based approaches for different types of IT programs and projects. *Our approach is anchored in communication, collaboration and improved transparency which allowed the SMEs to create various IT Service Catalogs (ITSM based).*

## Workforce Knowledge & Empowerment Service

Benefit: SMEs who served as *thought leaders* bridging the **gap between the current "As-Is" and future "To-Be" state** of applications, databases, operations and maintenance services. *Reach back to Industry's Thought Leaders -- DTI has formed Technology Innovation Councils with its partners to ensure that stakeholders have cutting-edge solutions for their current and emerging IT challenges. Morgan State University's partnership consist of interdisciplinary informatics (i.e. education, research, and clinical), training, visual analytics, and smartphone app development.*

## Sample Prime Contracts

Middleware O&M and Software Development (36.5M), WSSC (16M), Enterprise Life Cycle Support (4.6M), ACA Information Returns Software Development Staff Supplement (4.4M), File Transfer Maintenance Support (4.2M) Enterprise Security Audit Trails Program Support (5M), Cybersecurity, Project Planning, Investments & Governance Program Support (4.5M) & SharePoint (4M)



# FAIRFIELD

## TECHNOLOGIES INC.



*A CMMI Level 3 Company*

**Customer-Focused,  
Results-Driven.**

*SM*

**Agile Development,  
Enterprise IT,  
and Cybersecurity**

**SEI CMMI Level 3**

**SBA-Certified  
HUBZone**

 Contract Holder

**GSA IT Schedule 70:  
GS-35F-0643W  
SIN 132-51**

**Navy Seaport-e:  
N00178-16-D-8734**

**Primary NAICS Codes:  
541511, 541512, 541513  
541519, 518210, 541330**

**Additional NAICS Codes:  
541611, 541618, 517110  
541690, 541990, 541712  
561210, 561420**

**Facilities Clearance:  
Top Secret FCL (DSS)**

### Corporate Summary

For 26 years, Fairfield Technologies (FTI), an Agile CMMI Level 3 company, has delivered leading-edge information technology (IT) and mission support for Federal agencies in two focused areas:

- **National Security** – Defense, Intelligence, Homeland Security, and Law Enforcement
- **Scientific Missions** – Weather, Space, Environment, Energy, and Healthcare.

### Selected FTI Experience

1. **IT Infrastructure Modernization (DHS) (Fairfield Prime)** – Agile, Exchange architecture, mobility, messaging, Active Directory, SAN, virtualization, cybersecurity.
2. **U.S. Army Medical Information Technology Center (USAMITC) (Fairfield Prime)** - Data exchange, software O&M, web application engineering, testing, security, deployment for MTFs worldwide.
3. **FBI Intel/Law Enforcement Systems (Sotera Prime)** - Data warehouse development, COTS, O&M (geospatial data, Linux sys admin, Oracle DBA, J2EE, “Big Data”, testing, case management)
4. **U.S. Army Medical Research and Materiel Command (MRMC) (Fairfield Prime)** – BPR, drug safety, “Big Data”, data mining, visualization, PII, cost control.
5. **National Weather Service (Raytheon Prime)** – Lifecycle Agile software development, testing, integration, modernization, migration, CM, 24/7/365 network operations, ITSM service desk, system administration, IA, J2EE.
6. **Commerce/USPTO-OCIO – Agile Software Testing (A3IS Prime)** –

Deployed rapid-response team to test software on critical applications. Used Agile, Scrum methodologies, automated tools to deliver fast client results.



### Selected FTI IDIQs, Subcontracts

- Navy – Seaport-e (Fairfield Prime)
- Army – CECOM NexGen (Bowhead)
- Air Force – NETCENTS-2 (RTN Prime), CAAS IV (CACI Prime)
- FBI – ITSSS (Sotera Prime)
- National Geospatial-Intelligence Agency – ESMARTS (Booz Prime)
- Successfully-Completed Mentor-Protégé Agreements – NASA (Raytheon), U.S. Treasury (DRC)

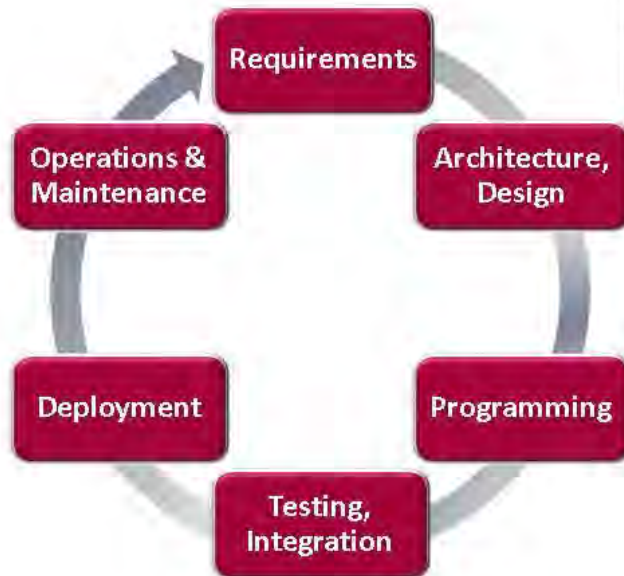
### Business Awards, Certifications

- **HUBZone Corporate Citizen of the Year (2016)** – HUBZone Contractors' National Council
- **DHS Small Business Achievement Award (USSS-2015)**
- INC. 5000 List of Fastest Growing Companies (2013)
- Agile CMMI Level 3, Company-Wide
- ITIL, ISO 9001/20000-compliant
- PMP, ACP, CISSP, MCSE, RHCE

### Socio-Economic Certifications

- **SBA-Certified HUBZone Firm**
- SWAM-certified, Department of Minority Business Enterprise, Commonwealth of Virginia

# Key Fairfield Technologies Capabilities



## Agile Lifecycle IT and Modernization Services

- Agile Software Design, Development, Deployment
- Software Testing /Automation, Quality Assurance, IV&V
- Release, Configuration, Operations Management
- Systems Administration, Documentation, Training
- Network Ops, Management, Security, Info. Assurance
- Virtualization, Cloud Migration, IaaS, PaaS, SaaS
- 24/7/365 Service Desk, Management, Improvement

## Process and Performance Improvement

- Agile, Scrum, Scrum of Scrums, Scaled Agile Framework (SAFe), Extreme Programming, DevOps
- Business Process Re-Engineering (BPR)
- Lean Six Sigma, Continuous Improvement
- Capability Maturity Model-Integrated (CMMI)
- IT Infrastructure Library (ITIL), ITSM, ISO 9001/20000
- Rapid Prototyping, RAD, JAD, Facilitation
- PMP, CISSP, CCNA, MCSE, Java, RHEL, VCP, Agile Certs

## Key Technical Capabilities

- Feasibility Studies, Risk Assessment, FISMA
- Program/Acquisition Management and Support
- Enterprise Data Architecture, Modeling, Analytics, Warehousing, Mining, Visualization ("Big Data")
- MS-Exchange/Messaging Architecture, Blackberry, Mobility, Management Support
- Intelligence, Law Enforcement, GEOINT, OSINT, SIGINT, Analyst Notebook, Geospatial Applications
- Healthcare, Financial Applications
- Knowledge Management, Intranets, Portals
- Web Design, Web 2.0, SEO, J2EE, .Net, SOA

## FTI Delivers Outstanding, Best-Value Solutions for US Defense, Intelligence & Civilian Agencies

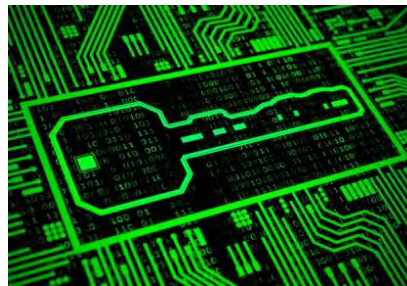
### FTI Strategic Support:

- Transition and Integration
- Achieving Strategic Outcomes
- Personnel Management



### FTI Capabilities & Experience:

- Enterprise Activities and Services
- Customer, Work Center Support
- Mission/Business Applications, Tools, Portals, and Web Services
- Enterprise Computing, Storage, Shared And Field Services
- Network and Communications
- Cybersecurity/Info Assurance
- Special Services (including Surge Support)



### Exceptional Performance For Defense, Intelligence, and Civilian Customers:

- Technical, Mission Performance
- Cost, Schedule & Quality Control
- Contract and Customer Relationship Management

### Strong Pipeline in All LCATs

- Program, Project, and Configuration Management
- HW, SW, Network Engineering
- SW Development, Testing, QA
- Systems, Database, and Storage Administration
- Service Desk Support, IT/Data

- Analysts, SMEs
- Cybersecurity

### Why Fairfield?

- Demonstrated performance in defense, security, and intelligence
- Solid, cleared recruiting pipeline
- Able to deliver outstanding professional staff at a competitive price



### For More Information:

- Mr. Kenneth Fried, PMP  
President  
Fairfield Technologies Inc.  
[kfried@fairfieldtech.com](mailto:kfried@fairfieldtech.com)  
(703) 968-7800, x101



SEBA DELIVERS  
RELIABLE SERVICE  
WITH HONOR AND  
INTEGRITY!

**SEBA**

PROFESSIONAL SERVICES, LLC

DUNS: 808357045 | Cage Code: 51KY2



SEBA Professional Services, LLC is an award-winning **8(a), HUBZone, woman-owned consulting firm**. We provide consulting, program management, information technology, financial advisory services and staffing to the federal government. Our focus is to create value by providing high-quality personnel, collecting and analyzing data and translating it into useful information for our clients. SEBA ensures projects meet or exceed objectives, business process improvements are implemented, and clients are trained to effectively manage risks and operations.

### **First Class Services**

Our expertise can't be beaten! SEBA Professional Services specializes in providing the following:

- > Consulting Services
- > Project Management Services
- > Construction Management
- > Financial Consulting
- > Advisory Services
- > Staffing Solutions
- > Information Technology Consulting Services
- > Training and Development

*SEBA's team is made up of industry experts in Project Management, Finance & Information Technology with over 18 years of experience in various areas including process improvements, organizational development, data analysis, and portfolio management!*

#### **Contact for Business Opportunities:**

Erhuvie Abu, CPA, PMP President and CEO  
(O) 202-552-7356 (M) 703-856-2078  
eabu@sebapro.com

Meghan Mitchell, BD & Proposal Specialist  
(M) 571-345-5157  
meghan.mitchell@sebapro.com

SEBA is committed to making its clients successful through the effective use of project management and information technology solutions. Visit us online for more information:

[www.sebapro.com](http://www.sebapro.com)

# NAICS CODES

522310	MORTGAGE AND NONMORTGAGE LOAN BROKERS
523110	INVESTMENT BANKING AND SECURITIES DEALING
523920	PORTFOLIO MANAGEMENT
523930	INVESTMENT ADVICE
531390	OTHER ACTIVITIES RELATED TO REAL ESTATE
541219	OTHER ACCOUNTING SERVICES
541211	OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS
541330	ENGINEERING SERVICES
541350	BUILDING INSPECTION SERVICES
541512	COMPUTER SYSTEMS DESIGN SERVICES
541513	COMPUTER FACILITIES MANAGEMENT SERVICES
541519	OTHER COMPUTER RELATED SERVICES
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541618	OTHER MANAGEMENT CONSULTING SERVICES
541690	OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES
541711	RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY
541990	5ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
561110	OFFICE ADMINISTRATIVE SERVICES
561330	PROFESSIONAL EMPLOYER ORGANIZATIONS
561499	ALL OTHER BUSINESS SUPPORT SERVICES
561920	CONVENTION AND TRADE SHOW ORGANIZERS
561990	ALL OTHER SUPPORT SERVICES
611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)
621210	OFFICES OF DENTISTS
621330	OFFICES OF MENTAL HEALTH PRACTITIONERS (EXCEPT PHYSICIANS)
621399	OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS
621498	ALL OTHER OUTPATIENT CARE CENTERS
621999	ALL OTHER MISCELLANEOUS AMBULATORY HEALTH CARE SERVICES
624190	OTHER INDIVIDUAL AND FAMILY SERVICES
236210	INDUSTRIAL BUILDING CONSTRUCTION
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION
238110	POURED CONCRETE FOUNDATION AND STRUCTURE CONTRACTORS
238120	STRUCTURAL STEEL AND PRECAST CONCRETE CONTRACTORS
238130	FRAMING CONTRACTORS
238140	MASONRY CONTRACTORS
238160	ROOFING CONTRACTORS
238190	OTHER FOUNDATION, STRUCTURE, AND BUILDING EXTERIOR CONTRACTORS
238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS
238220	PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS
238310	DRYWALL AND INSULATION CONTRACTORS
238320	PAINTING AND WALL COVERING CONTRACTORS
238330	FLOORING CONTRACTORS
238340	TILE AND TERRAZZO CONTRACTORS
238350	FINISH CARPENTRY CONTRACTORS



## Contact for Business Opportunities:

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[eabu@sebapro.com](mailto:eabu@sebapro.com)

Meghan Mitchell, BD & Proposal Specialist  
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[meghan.mitchell@sebapro.com](mailto:meghan.mitchell@sebapro.com)





## About Us.

Strategix Management LLC is a management consulting firm located in Washington, DC. We are a U.S. Small Business Administration (SBA) Certified 8(a), HUBZone and Small & Disadvantaged Business (SDB). Our company is focused on providing federal government agencies with innovative solutions to imagine, safeguard and develop a more connected and healthier world. We partner with our clients to modernize how they do business, serve their constituents and advance top national priorities by delivering solutions spanning across our practice areas. We offer our clients top experts, experienced leadership, financial soundness and dependability in all we do. With a deep partnership approach, we help our clients drive their critical missions forward to create real world impact and change.



## Practice Areas.

*Our practice areas demonstrate our depth of experience, expertise and leadership leveraged to help our federal clients provide quality services for national and global initiatives.*

Technology and Enterprise Modernization	Scientific and Technical Support	Grant Management and Peer Review	Communications and Outreach
Program Management	Logistics and Administrative Services	Workforce, Education and Training	Human Capital Management

## Our Clients.



## Contract Vehicles and Certifications.

U.S. Small Business Administration (SBA) Certified 8(a) firm

U.S. Small Business Administration (SBA) Certified HUBZone firm.

U.S. Small Business Administration (SBA) Small, Disadvantaged Business (SDB)

National Institutes of Health (NIH) Chief Information Officer - Solutions & Partners 3 (CIO - SP3) Small Business **Subcontractor**

Centers for Medicare and Medicaid, Strategic Partners Acquisition Readiness Contract (SPARC) **Subcontractor**

General Services Administration (GSA) Alliant Small Business Government-wide Acquisition Contract (GWAC) **Subcontractor**

General Services Administration (GSA) 8(a) STARS II Government-wide Acquisition Contract (GWAC) **Subcontractor**

General Services Administration (GSA) IT Schedule 70 **Subcontractor**

General Services Administration (GSA) Professional Services Schedule (PSS) (formerly MOBIS) **Subcontractor**

Department of the Navy, Naval Sea Systems Command, SeaPort-e **Subcontractor**

Department of the Navy, Space and Naval Warfare Systems Command (SPAWAR) Systems Center Atlantic **Subcontractor**

For more information, visit our website at [www.strategixmanagement.com](http://www.strategixmanagement.com)

or you may contact: **Jonathan Crawley, President and CEO**

Direct: 202.277.4965 | Email: [jcrawley@strategixmanagement.com](mailto:jcrawley@strategixmanagement.com)

**U.S. Small Business Administration (SBA)**

Raymona Carnegie

U.S. SBA 8(a) Business Opportunity Specialist

Direct: 202-205-7319 | Email: [raymona.carnegie@sba.gov](mailto:raymona.carnegie@sba.gov)

**NAICS Codes Include:**

511199, 518210, 519130, 519190, 541211, 541430, 541511, 541512, 541513, 541519, 541611, 541612, 541613, 541614, 541618, 541690, 541820, 541930, 541990, 561110, 561410, 561920, 611430, 611519, 611710, 621330, 624190

**DUNS:** 080188651

**CAGE Code:** 7KZU1





## Practice Areas

*By leveraging the passion for delivering innovative leadership, experts and solutions, our dedicated team delivers world class solutions to our customers. Let us know how we can help you, and we will create something brilliant together.*

### Technology and Enterprise Modernization



**Our solutions include:**

- Legacy System Modernization
- Application and Portal Development
- Software and Systems Development
- Agile and DevOps Delivery
- Cybersecurity Operations and Analytics
- Database Development and Maintenance
- Cloud Applications and Migrations
- IT Helpdesk Support Services
- Website Design and Development

### Grant Management and Peer Review



**Our solutions include:**

- Request for Applications (RFA) Development Support
- Grantee Application Process Management
- Bidders Conference Management
- Subject Matter Expert and Peer Reviewer Identification
- Grant Review and Award Management
- Program Evaluation and Reporting

### Communications and Outreach



**Our solutions include:**

- Public and Stakeholder Engagement
- Strategic Communications Planning
- Marketing and Outreach
- Social Media Strategy and Management
- Public Service Campaigns
- Translation and Interpretation Services
- Visual and Graphic Design
- Multimedia Production and Editing
- Section 508 Accessibility Compliance

### Workforce, Education and Training



**Our solutions include:**

- Academic and Educational Technical Assistance and Data Analysis
- Education and Training Software and Technology Implementation
- Curriculum Development and Training
- Career Preparation, Technical Training and Career Transition Solutions
- Labor Market Information Management
- Congressional Reporting Support

### Scientific and Technical Support



**Our solutions include:**

- Research and Evaluation
- Public Health Marketing and Outreach
- Policy Development
- Survey Design
- Data Collection, Analysis and Visualization
- Primary and Secondary Research
- Scientific Literature Reviews
- Science and Technical Writing
- Target Population Outreach

### Human Capital Management



**Our solutions include:**

- Federal Agency Acquisition and Procurement Staffing
- HR Strategy and Change Management
- HR Information Management System
- Federal Recruitment and Hiring Services
- Federal Staff Augmentation Services
- Federal Classification and Policy Development Services
- Federal Employee Succession Planning

### Program Management



**Our solutions include:**

- Program and Project Management
- Program Management Office (PMO)
- Operational Process Re-engineering
- Lean Process Implementation
- Program Reporting and Evaluation
- FOIA Request Support Services
- Internal Controls and Audit
- Financial Management and Analysis
- Legal and Records Management

### Logistics and Administrative Services



**Our solutions include:**

- Meeting, Training, Conference and Event Management
- International Logistics and Travel
- Event Marketing and Materials Development
- Custom Registration Site and Event Website Development
- Office Administrative, Mailroom and Clerical Support



# The Leading Niche®

TLN Worldwide Enterprises Inc. [dba The Leading Niche (TLN)], is a U.S. Small Business Administration (SBA) certified 8(a) Program Participant, Historically Underutilized Business Zone (HUBZone) participant, and an Economically Disadvantaged Woman-Owned Small Business (EDWOSB). We provide comprehensive professional services to Federal, Civilian, Defense, and Commercial clients in domestic and international markets. Our personnel deliver large business capabilities utilizing a small business/high-touch approach. We provide an uncompromising commitment to **“Customer Service, Quality, and Program Delivery.”**



DCAA Approved Accounting System

Cage Code: 5KEQ5

Duns Number: 831140541

Secret Facility Clearance

CMMI Level 3 DEV & SVC



PRIMARY NAICS CODES	
541519, 541611, 541613, 541618, 541690, 541720, 541910, 541990, 561110, 561990, 611430	
SERVICES	CERTIFICATIONS
<p><b>Public Health and Health Services</b></p> <ul style="list-style-type: none"> <li>☎ Monitoring &amp; Evaluation</li> <li>☎ Training/Instructional Design</li> <li>☎ Technical Assistance</li> <li>☎ Global Laboratory Consulting</li> <li>☎ Emergency Preparedness and Response</li> <li>☎ Health Communications</li> </ul> <p><b>Information Technology</b></p> <ul style="list-style-type: none"> <li>☎ Data Analytics</li> <li>☎ Healthcare IT Services</li> <li>☎ Cybersecurity</li> <li>☎ Custom Computer Programming</li> <li>☎ Database Development &amp; Administration</li> <li>☎ Help Desk Services</li> </ul> <p><b>Program Management &amp; Strategic Evaluation</b></p> <ul style="list-style-type: none"> <li>☎ Evaluation Design</li> <li>☎ Survey Development &amp; Analysis</li> <li>☎ Technical Assistance &amp; Training</li> <li>☎ Needs Assessments</li> <li>☎ Focus Group Development and Support</li> </ul>	<p><b>U.S. SBA Small Business Certifications</b></p> <ul style="list-style-type: none"> <li>• SBA 8(a) Program Participant</li> <li>• HUBZone (Historically Underutilized Business Zone) Small Business</li> <li>• EDWOSB (Economically Disadvantaged Woman Owned Small Business)</li> </ul>
	CONTRACTS/SCHEDULES
	<ul style="list-style-type: none"> <li>• CDC MAPSS IDIQ (Contract Number: 200-2017-94524)</li> <li>• GSA PSS Consolidated Schedule (Contract Number: GS00F221DA)</li> <li>• GSA 8(a) STARS (Contract Number: GS00Q17GWD2348)</li> <li>• GSA Schedule 70 (Contract Number: GS-35F-571GA)</li> </ul>
	PARTNER CONTRACT VEHICLES
	<ul style="list-style-type: none"> <li>• NASA-SEWP (Teaming Partner)</li> <li>• NIH CIOSP3 (Teaming Partner)</li> <li>• BMOSS (Teaming Partner)</li> <li>• IDHS Eagle II (Teaming Partner)</li> </ul>
	CLEARANCES
	Secret Facility Clearance
	KEY CONTACTS
	<p><b>Tamara L. Nall</b>  <b>President &amp; CEO</b>            Email: tamara.nall@theleadingniche.com            Phone: 646-729-3330</p> <p><b>Iryna Perezhogina</b>  <b>Chief of Staff</b>            Email: iryna.perezhogina@theleadingniche.com            Phone: 202-210-2225</p>

# The Leading Niche®



## CUSTOMER TESTIMONIALS

*"The Leading Niche (TLN) has been an essential partner assisting our office in protecting investors. TLN's dedicated Financial and Data Analysts and IT professionals have been integral and helped us continue to set the standard in the industry."*

**—Kessela Brown, Operations Branch Chief, SEC**

*"The Leading Niche's work is stellar. Its focus on customer service and the results were thorough."*

**—Farooq Mitha, Special Assistant to the Director, DOD OSBP**

## CUSTOMER LOCATIONS

### Domestic

- » California
- » Colorado
- » District of Columbia
- » Florida
- » Georgia
- » Kentucky
- » Michigan
- » Minnesota
- » Missouri
- » New York
- » Oklahoma
- » Pennsylvania
- » Texas
- » Virginia
- » Washington
- » West Virginia

### International

- » Ethiopia
- » Kenya
- » Uganda
- » South Africa
- » South Sudan
- » Zambia
- » Zimbabwe
- » Malawi

## AWARDS AND RECOGNITION

- 2017 Women Presidents' Organization (WPO) Fastest 50 Growing U.S. Companies
- 2017, 2016 and 2015 ICIC Top 100 Fastest Growing Companies
- 2017, 2016 and 2015 Inc. 5000 Fastest Growing Privately-Owned Companies in America
- 2016 SmartCEO Fastest 50 in New York
- 2016 SmartCEO Brava Awards
- 2015 SmartCEO Circle of Excellence Award
- 2015 SmartCEO Corporate Culture Award
- 2014 Interise, "Big Time Operator Award"

## CUSTOMERS



*"Programs that TLN has managed for our customers have been mentioned in the Wall Street Journal, Reuters, and New York Post."*



# VERSA Integrated Solutions, Inc. ...At-A-Glance

Providing Innovative IT Solutions for the Federal Government

## Who We Are...

VERSA takes the time to understand your environment and will work within your existing framework to ensure coordination, communication, and buy-in among all stakeholders. VERSA will become your "Strategic Bridge" to successful IT Solutions within your organization.

- Ensuring alignment and compliance with agency and federal strategic initiatives and mission critical goals.
- Thorough industry and market research to provide solutions that exceed your requirements and maximize your value and return.
- Proactive and effective communications with vested stakeholders.
- Accountability for service quality and technology performance.
- Projects planned and delivered on time and within budget.
- Services and solutions delivered with honesty and integrity.
- OEM relationships to ensure current and relevant solutions.
- Knowledgeable resources recruited, trained and retained.
- Simplified acquisition through existing GWACS.

## Bringing Innovation & Value...

VERSA has a proven and quantified track record of providing big ROI numbers and greater operational value to our customers.

- Full life cycle technology transformations bringing millions of dollars in savings to our Federal customers.
- Internally developed process tools and methodologies providing increased productivity over 10X, resulting in operational efficiencies and overall cost savings.
- Federation of vendor solutions to provide seamless interoperability across multiple organizational platforms when needed.

## Approved NAICS Codes...

236220 | 238390 | 517919 | 518210 | 541410 | 541511 | 541512 | 541513  
541519 | 541330 | 541611 | 541618 | 541711 | 541930 | 541990 | 561210  
611420 | 811212

## Valued Customers & Partners...



DUNS: 620842513 | CAGE: 4BEL9

## What We Do...

- Full Life Cycle PMO SME-level support ensuring that agencies' technology capabilities directly support mission critical strategic goals and objectives.
- Agency Strategic Investment & Technology Portfolio Support
- Data Systems Architecture and Database Administration
- Custom Software/Programming Development
- Network Convergence Solutions Including Unified Communications, Collaboration & Rich Media
- Cloud Analysis, Design, & Implementation
- LAN/WAN Engineering Design, Integration/ Implementation, Monitoring, & Security
- Operations Center Design, Implementation & Facility Mgmt
- Operational Training Services & Solutions

## Our Procurement Vehicles...

VERSA services are available through the following vehicles and partners:

- GSA GS-35F-527AA (IT-70 & HEALTH IT)
- SBA 8a Business Development Program Set-Aside
- SBA HUBZone Program Full & Open or Set-Aside
- GSA WITS Unrestricted Verizon
- CIOSP3 1st Tier Subcontractor in All 10 Task Areas
- Alliant2 1st Tier Subcontractor to By Light

## Industry Certifications...



## VERSA Integrated Solutions, Inc.

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